Discussion of

"The Role of Financial Literacy in Anchoring Inflation Expectations: The Case of Ukraine"

By Andriy Tsapin and Oleksandr Faryna

Vitaliia Yaremko Trinity College Dublin

Determinants of household inflation expectations

Important and policy-relevant question:

- Central banks rely on inflation targeting to anchor inflation expectations and stabilize the economy
- Inflation expectations matter for numerous household decisions

Financial literacy $\rightarrow E[\pi]$:

- More literate households tend to have lower and more accurate inflation expectations (Bruine de Bruin et al., 2010, Lusardi & Mitchell, 2014, Rumler & Valderrama, 2020)
- Limited evidence for developing and emerging market economies

The case of Ukraine

- The medium-term inflation target is
 5%, but the household expectations typically exceed it
- The financial literacy is lower than in advanced economies but rapidly growing
- How much does financial literacy matter for inflation expectations?

Figure 1: CPI change (end-of-period, % YOY) and inflation target

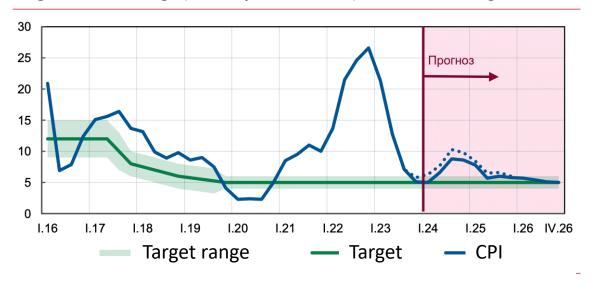
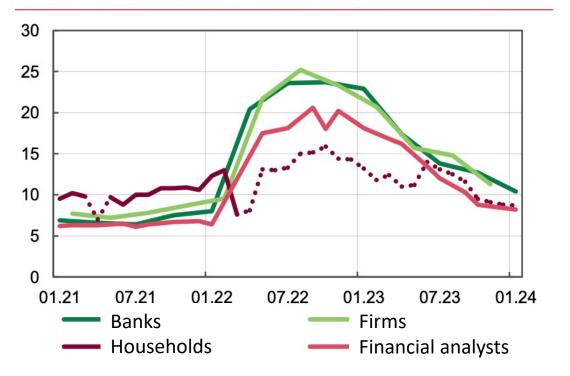


Figure 2: Inflation expectations in the next 12 months, %



This paper

USAID Info Sapiens survey (August 2021)

- The Financial Literacy Index is calculated according to OECD methodology
- Information about inflation:
 - Perceptions of inflation in the past 12m
 - Expectations in 1y and 3y horizon

Findings:

- Higher financial literacy:
 - Improves inflation perceptions and the accuracy of inflation predictions
 - Decreases $E_t[\pi_{t+12}]$ but increases $E_t[\pi_{t+36}]$
- The effects are asymmetric for different quantiles of inflation expectations
 - The effects are the strongest in the upper percentiles of inflation expectations
 - Exception: Increase in $E_t[\pi_{t+36}]$ is most pronounced if expectations are close to 5% target

Identification

Use IV to overcome the endogeneity of inflation expectations:

$$E[\pi]_{i} = \alpha_{0} + \alpha_{1}FLI_{i} + X'_{i}\gamma + \varepsilon_{i}$$

$$FLI_{i} = \beta_{0} + \beta_{1}risk_aver_{i} + \beta_{2}exper_{i} + X'_{i}\theta + \nu_{i}$$

where $risk_aver$ is highest education level – number of times as victim of financial fraud and $exper_i$ refers to investment experience

• Why is $\alpha_1^{OLS} > \alpha_1^{IV}$? What could be the omitted variable? (e.g., IQ, experiences during adolescent years)

Possible Extensions

- 1. Different measures of financial literacy
- 2. Heterogeneity by demographic characteristics
- 3. Explaining outliers

1. What is financial literacy?

The InfoSapiens FLI measure is the sum of 3 scores:

- 1. Financial attitudes (responsible actions)
- 2. Financial behaviors (experience)
- 3. Financial knowledge (percentages, **inflation**, risk)

Economic literature commonly focuses on the **financial knowledge** component (Lusardi and Mitchell, 2014)

How do different components of financial literacy score affect inflation expectations? (Financial knowledge is easier to change than behaviors.)

Note: Economic literacy (e.g., understanding monetary policy objectives, relationship between inflation and unemployment) is not measured (Andre et. al, 2022, Carvalho and Nechio, 2014)

2. Role of demographic characteristics

- Is there heterogeneity in the effect of financial literacy by demographic characteristics (e.g., by age, gender)?
 - Interaction terms between financial literacy and demographics
 - Interaction with trust in banking institutions
- May inform whom to target with tailored information sessions

3. What do extreme responses mean?

- Most papers drop outliers. But they may matter.
- Quantitative evidence:
 - Extension of analysis for groups with anchored and unanchored expectations
 - Sensitivity to 75p cutoff for unanchored expectations
 - Who is an outlier? Predict status given observables
 - Are these very "illiterate" people?
- Qualitative evidence:
 - How likely is 0 = "I don't know" or "I don't care"
 - In-person interview: What is the interviewer's script if someone says 0 inflation? How about inflation >50%? Can you access the interviewer's notes?

Overall

- Well-written policy-relevant paper
- Careful attention to specification choice and addressing outliers
- Many potential ways for extensions

- Additional evidence could help better target financial literacy interventions
- Could design a new survey experiment using the existing financial literacy tools (e.g., website "<u>Harazd</u>")

References

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